

NOT JUST A
LAW FIRM



EXPANDING YOUR BUSINESS GLOBALLY

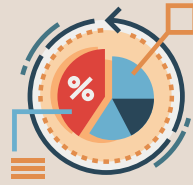
Cross-border business expansion is complex. Many of our clients trust us to help them grow globally while retaining control locally, thanks to our experience and capabilities

HOW TO EXPAND?

There are **2 (two)** common ways to expand your business, namely:



Partnership with **Local Entities**



Setting up **your own Enterprise**

If you're planning to implement partnership with **Local Entities**, make sure to carefully consider the following aspects:

**INTELLECTUAL
PROPERTY &
TECHNOLOGY**

**PRODUCTION,
DISTRIBUTION,
AND SUPPLY
CHAIN**

**GENERAL
AGREEMENT**

**PROVISION OF
SERVICES**

**CAPITAL
INVESTMENT**

Expanding through partnership with **Local Entities** offer faster entry, lower capital risk, and benefit from local know-how—but come with **trade-offs in control and scalability.**



PARTNERSHIP WITH LOCAL ENTITIES

Intellectual Property & Technology

Partnership focused on the **protection and commercialization of Intellectual Property Rights**, namely with the **usage of invention and innovation in technological aspect**, commonly covered under the Licensing Agreement, IP Protection Agreement, Franchise Agreement, Technology License Agreement, and End User License Agreement (EULA).

Capital Investment

Partnership with aim **to support capital funding**, under the Strategic Partnership Agreement, Investment Agreement, Joint Venture Agreement, and Shareholder Agreement.

General Agreement

Collaborative schemes or agreements **aimed at safeguarding** your business, usually under the Non Disclosure Agreement, Memorandum of Understanding, Letter of Intent, and Escrow Agreement.

Production, Distribution, and Supply Chain

Partnership with objective to **facilitate end-to-end production, supply, and distribution**, usually based on the Manufacturing Agreement, Warehousing Agreement, Supply Agreement, Procurement Agreement, Distribution Agreement, Shipping Agreement, Reseller Agreement, International Sales Contract, and Freight Forwarding Agreement.

Provision of Services

Arrangements for **delivering or outsourcing services**, based on Service Provision Agreement, Subcontractor Agreement, Consulting Agreement, Facilities Management Agreement, Service Level Agreement, Payroll Services Agreement, Scope of Work, and Term of Services.

SETTING UP ON YOUR OWN

Establishing a business abroad is **entirely possible**, but it's essential to understand the distinct aspects of **local laws and regulations**. Every country has its own legal framework, administrative procedures, and compliance requirements, which may **differ significantly** from those in your home jurisdiction.

SEVERAL KEY ASPECTS:



Visa Requirements



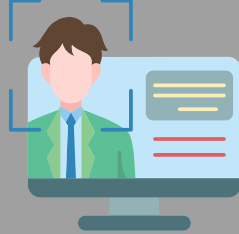
Appoint an Official / Authorized Agent



Prepare a Resident / Nominee Director



Beware of Capital Regulation



Bank account requirements



Find local office or virtual office



Be mindful of Local Tax Code



Prepare sworn translations



Obtain Permit and Business Number/Identifier



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We're here to support you with reliable legal **advice and services**.
Don't hesitate to reach out, **we're ready to help!**

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